

Use less energy and save money

Own or manage a small or medium business? Take advantage of financial incentives for approved equipment upgrades that can help make your business more energy efficient and reduce your monthly bills.

The following incentives are available for eligible Con Edison customers. The **Small-Medium Business Direct Install Program** is an instant rebate program. Incentives are paid directly to the contractor and the customer is responsible for the remaining copay after incentives. The program paperwork will outline the incentive and copay for the customer when the project is proposed.

**Neighborhood Program:** In select Brooklyn and Queens neighborhoods there is a bonus incentive on top of the core incentives outlined below. To learn more, please visit ConEdison’s website [here](#). Incentives are available on a first come, first serve basis, so we encourage you to take advantage of these special offers right away.

**Neighborhood Program Incentives:**

Measure Type	Newtown Network	Brownsville Network
Lighting	Up to \$920 per kW	Up to \$920 per kW
Lighting Controls	Up to \$920 per kW	Up to \$920 per kW
Refrigeration	Up to \$920 per kW	Up to \$920 per kW
HVAC	Up to \$1200 per kW	Up to \$1200 per kW

\*Only select HVAC and Refrigeration measures are eligible for Neighborhood Program Incentives.

\*Neighborhood Program Incentives are subject to change during program year.

**SMB Lighting Incentives**

- All lighting must be Energy Star or 5.1 DLC-listed at the time of installation.

Fixture Replacement	Incentive	Units
LED Fixture Replacing Fixture CFL Long - Biax - 1-2 lamp	\$ 68.00	per fixture
LED Fixture Replacing Fixture CFL Long - Biax - 3-4 lamp	\$ 76.50	per fixture
LED Fixture Replacing Fixture CFL Short - 1-2 lamp	\$ 80.75	per fixture
LED Fixture Replacing Fixture CFL Short - 3-4 lamp	\$ 93.50	per fixture
LED Fixture Replacing 1-Lamp 2FT Linear Ambient Luminaire	\$ 20.00	per fixture
LED Fixture Replacing 1-Lamp 4FT Linear Ambient Luminaire	\$ 35.00	per fixture
LED Fixture Replacing 1-Lamp 8FT Linear Ambient Luminaire	\$ 70.00	per fixture
LED Fixture Replacing 1x4-1-Lamp Troffer	\$ 35.00	per fixture
LED Fixture Replacing 1x4-2-Lamp Troffer	\$ 60.00	per fixture
LED Fixture Replacing 2-Lamp 2FT Linear Ambient Luminaire	\$ 30.00	per fixture
LED Fixture Replacing 2-Lamp 4FT Linear Ambient Luminaire	\$ 60.00	per fixture
LED Fixture Replacing 2-Lamp 8FT Linear Ambient Luminaire	\$ 127.50	per fixture
LED Fixture Replacing 2x2-2-Lamp Troffer	\$ 63.75	per fixture

LED Fixture Replacing 2x4-2-Lamp Troffer	\$ 68.00	per fixture
LED Fixture Replacing 2x4-3-Lamp Troffer	\$ 85.00	per fixture
LED Fixture Replacing 2x4-4-Lamp Troffer	\$ 110.50	per fixture
LED Fixture Replacing Exit Sign	\$ 20.00	per fixture
LED Fixture Replacing HID Exterior Fixture 101W to 249W	\$ 175.10	per fixture
LED Fixture Replacing HID Exterior Fixture GTE 250W	\$ 235.45	per fixture
LED Fixture Replacing HID Exterior Fixture LTE 100W	\$ 75.65	per fixture
LED Fixture Replacing HID Interior Fixture 250W to 399W	\$ 235.45	per fixture
LED Fixture Replacing HID Interior Fixture 400W to 999W	\$ 340.00	per fixture
LED Fixture Replacing HID Interior Fixture GTE 1000W	\$ 697.00	per fixture
LED Fixture Replacing HID Interior Fixture LT 250W	\$ 175.10	per fixture
LED Fixture Replacing Parking Garage Fixture 101W to 249W	\$ 200.00	per fixture
LED Fixture Replacing Parking Garage Fixture GTE 250W	\$ 250.00	per fixture
LED Fixture Replacing Parking Garage Fixture LTE 100W	\$ 150.00	per fixture
LED Fixture Replacing Pole Fixture 101W to 249W	\$ 175.10	per fixture
LED Fixture Replacing Pole Fixture 250W to 399W	\$ 235.45	per fixture
LED Fixture Replacing Pole Fixture 400W to 999W	\$ 340.00	per fixture
LED Fixture Replacing Pole Fixture GTE 1000W	\$ 697.00	per fixture
LED Fixture Replacing Pole Fixture LTE 100W	\$ 75.65	per fixture
LED Fixture Replacing Screw or Pin Based CFL Fixture GT 32W	\$ 93.50	per fixture
LED Fixture Replacing Screw or Pin Based CFL Fixture LTE 32W	\$ 30.00	per fixture
LED Fixture Replacing Screw or Pin Based Incandescent Fixture GT 60W	\$ 93.50	per fixture
LED Fixture Replacing Screw or Pin Based Incandescent Fixture LTE 60W	\$ 30.00	per fixture
LED Fixture Replacing T5 2-Lamp Highbay	\$ 80.00	per fixture
LED Fixture Replacing T5 3-Lamp Highbay	\$ 120.00	per fixture
LED Fixture Replacing T5 4-Lamp Highbay	\$ 160.00	per fixture
LED Fixture Replacing T8 4-Lamp Highbay	\$ 100.00	per fixture
LED Fixture Replacing T8 6-Lamp Highbay	\$ 137.70	per fixture
LED Fixture Replacing T8 8-Lamp Highbay	\$ 195.50	per fixture
LED Fixture Replacing Track or Mono Point Fixtures	\$ 50.00	per fixture
LED Fixture Replacing Wall Pack Fixture 101W to 399W	\$ 193.80	per fixture
LED Fixture Replacing Wall Pack Fixture GTE 400W	\$ 334.05	per fixture
LED Fixture Replacing Wall Pack Fixture LTE 100W	\$ 100.00	per fixture

Retrofit Kit	Incentive	Units
LED Retrofit Kit Replacing Fixture CFL Long - Biax - 1-2 lamp	\$ 59.50	per fixture
LED Retrofit Kit Replacing Fixture CFL Long - Biax - 3-4 lamp	\$ 68.00	per fixture
LED Retrofit Kit Replacing Fixture CFL Short - 1-2 lamp	\$ 80.75	per fixture
LED Retrofit Kit Replacing Fixture CFL Short - 3-4 lamp	\$ 93.50	per fixture
LED Retrofit Kit Replacing 1-Lamp 2FT Linear Ambient Luminaire	\$ 10.00	per fixture

LED Retrofit Kit Replacing 1-Lamp 4FT Linear Ambient Luminaire	\$ 20.00	per fixture
LED Retrofit Kit Replacing 1-Lamp 8FT Linear Ambient Luminaire	\$ 40.00	per fixture
LED Retrofit Kit Replacing 1x4-1-Lamp Troffer	\$ 21.25	per fixture
LED Retrofit Kit Replacing 1x4-2-Lamp Troffer	\$ 34.00	per fixture
LED Retrofit Kit Replacing 2-Lamp 2FT Linear Ambient Luminaire	\$ 15.30	per fixture
LED Retrofit Kit Replacing 2-Lamp 4FT Linear Ambient Luminaire	\$ 34.00	per fixture
LED Retrofit Kit Replacing 2-Lamp 8FT Linear Ambient Luminaire	\$ 72.25	per fixture
LED Retrofit Kit Replacing 2x2-2-Lamp Troffer	\$ 40.80	per fixture
LED Retrofit Kit Replacing 2x4-2-Lamp Troffer	\$ 45.90	per fixture
LED Retrofit Kit Replacing 2x4-3-Lamp Troffer	\$ 49.30	per fixture
LED Retrofit Kit Replacing 2x4-4-Lamp Troffer	\$ 66.30	per fixture
LED Retrofit Kit Replacing HID Interior Fixture 250W to 399W	\$ 187.00	per fixture
LED Retrofit Kit Replacing HID Interior Fixture 400W to 999W	\$ 272.00	per fixture
LED Retrofit Kit Replacing HID Interior Fixture GTE 1000W	\$ 557.60	per fixture
LED Retrofit Kit Replacing HID Interior Fixture LT 250W	\$ 140.25	per fixture
LED Retrofit Kit Replacing Parking Garage Fixture 101W to 249W	\$ 140.25	per fixture
LED Retrofit Kit Replacing Parking Garage Fixture GTE 250W	\$ 187.00	per fixture
LED Retrofit Kit Replacing Parking Garage Fixture LTE 100W	\$ 65.45	per fixture
LED Retrofit Kit Replacing Pole Fixture 101W to 249W	\$ 140.25	per fixture
LED Retrofit Kit Replacing Pole Fixture 250W to 399W	\$ 187.00	per fixture
LED Retrofit Kit Replacing Pole Fixture 400W to 999W	\$ 272.00	per fixture
LED Retrofit Kit Replacing Pole Fixture GTE 1000W	\$ 557.60	per fixture
LED Retrofit Kit Replacing Pole Fixture LTE 100W	\$ 60.35	per fixture
LED Retrofit Kit Replacing Screw or Pin Based CFL Fixture GT 32W	\$ 80.75	per fixture
LED Retrofit Kit Replacing Screw or Pin Based CFL Fixture LTE 32W	\$ 20.40	per fixture
LED Retrofit Kit Replacing Screw or Pin Based Incandescent Fixture GT 60W	\$ 80.75	per fixture
LED Retrofit Kit Replacing Screw or Pin Based Incandescent Fixture LTE 60W	\$ 20.40	per fixture
LED Retrofit Kit Replacing T5 2-Lamp Highbay	\$ 55.25	per fixture
LED Retrofit Kit Replacing T5 3-Lamp Highbay	\$ 85.00	per fixture
LED Retrofit Kit Replacing T5 4-Lamp Highbay	\$ 110.50	per fixture
LED Retrofit Kit Replacing T8 4-Lamp Highbay	\$ 80.75	per fixture
LED Retrofit Kit Replacing T8 6-Lamp Highbay	\$ 114.75	per fixture
LED Retrofit Kit Replacing T8 8-Lamp Highbay	\$ 161.50	per fixture
LED Retrofit Kit Replacing Wall Pack Fixture 101W to 399W	\$ 76.50	per fixture
LED Retrofit Kit Replacing Wall Pack Fixture GTE 400W	\$ 154.70	per fixture
LED Retrofit Kit Replacing Wall Pack Fixture LTE 100W	\$ 88.40	per fixture

Lamp Replacement	Incentive	Units
Lighting - LED - Lamp - Ground Mounted - Exterior - 250W GTE	\$ 170.00	per lamp
Lighting - LED - Lamp - HID - Interior - 1000W GTE	\$ 425.00	per lamp
Lighting - LED - Lamp - HID - Interior - 250W LT	\$ 68.00	per lamp

Lighting - LED - Lamp - HID - Interior - 250W to 399W	\$ 170.00	per lamp
Lighting - LED - Lamp - HID - Interior - 400W to 999W	\$ 255.00	per lamp
Lighting - LED - Lamp - Parking Garage - 100W LTE	\$ 68.00	per lamp
Lighting - LED - Lamp - Parking Garage - 101W to 249W	\$ 144.50	per lamp
Lighting - LED - Lamp - Parking Garage - 250W GTE	\$ 170.00	per lamp
Lighting - LED - Lamp - Pole - 1000W GTE	\$ 425.00	per lamp
Lighting - LED - Lamp - Pole - 100W LTE	\$ 68.00	per lamp
Lighting - LED - Lamp - Pole - 101W to 249W	\$ 144.50	per lamp
Lighting - LED - Lamp - Pole - 250W to 399W	\$ 170.00	per lamp
Lighting - LED - Lamp - Pole - 400W to 999W	\$ 255.00	per lamp
Lighting - LED - Lamp - Recessed - Exterior - 100W LTE	\$ 68.00	per lamp
Lighting - LED - Lamp - Recessed - Exterior - 101W to 249W	\$ 144.50	per lamp
Lighting - LED - Lamp - Recessed - Exterior - 250W GTE	\$ 170.00	per lamp
Lighting - LED - Lamp - Screw or Pin Base - Incandescent 60W or CFL 32W GT	\$ 12.75	per lamp
Lighting - LED - Lamp - Screw or Pin Base - Incandescent 60W or CFL 32W LTE	\$ 3.40	per lamp
Lighting - LED - Lamp - Surface Mounted - Exterior - 100W LTE	\$ 68.00	per lamp
Lighting - LED - Lamp - Surface Mounted - Exterior - 101W to 249W	\$ 144.50	per lamp
Lighting - LED - Lamp - Surface Mounted - Exterior - 250W GTE	\$ 170.00	per lamp
Lighting - LED - Lamp - Tubular - CF-LED 4 Pin - 1 Lamp - 2Ft	\$ 14.45	per lamp
Lighting - LED - Lamp - Tubular - U Lamp - 1 Lamp	\$ 14.45	per lamp
Lighting - LED - Lamp - Tubular - UL Type A - 1 Lamp - 2Ft	\$ 6.38	per lamp
Lighting - LED - Lamp - Tubular - UL Type A - 1 Lamp - 3Ft	\$ 6.80	per lamp
Lighting - LED - Lamp - Tubular - UL Type A - 1 Lamp - 4Ft	\$ 14.88	per lamp
Lighting - LED - Lamp - Tubular - UL Type A - 1 Lamp - 8Ft	\$ 20.40	per lamp
Lighting - LED - Lamp - Tubular - UL Type A/B - 1 Lamp - 2Ft	\$ 6.38	per lamp
Lighting - LED - Lamp - Tubular - UL Type A/B - 1 Lamp - 3Ft	\$ 6.80	per lamp
Lighting - LED - Lamp - Tubular - UL Type A/B - 1 Lamp - 4Ft	\$ 14.88	per lamp
Lighting - LED - Lamp - Tubular - UL Type A/B - 1 Lamp - 8Ft	\$ 20.40	per lamp
Lighting - LED - Lamp - Tubular - UL Type B - 1 Lamp - 2Ft	\$ 6.38	per lamp
Lighting - LED - Lamp - Tubular - UL Type B - 1 Lamp - 3Ft	\$ 6.80	per lamp
Lighting - LED - Lamp - Tubular - UL Type B - 1 Lamp - 4Ft	\$ 14.88	per lamp
Lighting - LED - Lamp - Tubular - UL Type B - 1 Lamp - 8Ft	\$ 20.40	per lamp
Lighting - LED - Lamp - Tubular - UL Type C - 1 Lamp - 2Ft	\$ 6.38	per lamp
Lighting - LED - Lamp - Tubular - UL Type C - 1 Lamp - 3Ft	\$ 6.80	per lamp
Lighting - LED - Lamp - Tubular - UL Type C - 1 Lamp - 4Ft	\$ 14.88	per lamp
Lighting - LED - Lamp - Tubular - UL Type C - 1 Lamp - 8Ft	\$ 20.40	per lamp
Lighting - LED - Lamp - Wall Pack - 100W LTE	\$ 89.25	per lamp
Lighting - LED - Lamp - Wall Pack - 101W to 399W	\$ 144.50	per lamp
Lighting - LED - Lamp - Wall Pack - 400W GTE	\$ 255.00	per lamp

**SMB DIY Incentives**

- All lamps must be Energy Star or DLC-listed at the time of installation.

Lamp Type	Incentive	Units
LED 2ft Tube (Type A - Plug & Play)	\$7.50	per lamp
LED 3ft Tube (Type A - Plug & Play)	\$8.00	per lamp
LED 4ft Tube (Type A - Plug & Play)	\$9.00	per lamp
LED 8ft Tube (Type A - Plug & Play)	\$15.00	per lamp
LED PAR30 Lamp	\$10.00	per lamp
LED PAR38 Lamp	\$16.00	per lamp
LED R20 Lamp	\$7.50	per lamp
LED A Lamp LT/GTE 11 Watts	\$7.50	per lamp
LED BR30 Lamp	\$11.00	per lamp
LED BR40 Lamp	\$13.00	per lamp
LED Decorative Lamp	\$7.50	per lamp
LED MR16 Lamp	\$14.00	per lamp
LED PAR16 Lamp	\$9.50	per lamp
LED PAR20 Lamp	\$9.00	per lamp
LED PAR30 Lamp	\$10.00	per lamp

**SMB Lighting Controls Incentives**

- All network lighting control systems and components must be listed with the latest DLC Network Lighting Control QPL
- Fixture based sensors are incentivized at a rate of one sensor per fixture.

Controls	Incentive	units
Occupancy sensors	\$ 0.45	per kWh saved

**SMB Bi-Level Lighting Incentives**

- All bi-level lighting systems must be DLC-listed at the time of installation.
- Incentives are for the bi-level system, a separate incentive cannot be paid for the fixture, retrofit, or lamp replacement.

Fixture replacements	Incentive	Units
Bi-Level Lighting - Corridor	\$60.00	Fixture
Bi-Level Lighting - Stairwell	\$105.00	Fixture
Bi-Level Lighting - Parking Garage - LTE 100W	\$180.00	Fixture
Bi-Level Lighting - Parking Garage - 101 to 249W	\$230.00	Fixture
Bi-Level Lighting - Parking Garage - GTE 250W	\$280.00	Fixture
Bi-Level Lighting - Parking Lot - LTE 100W	\$35.00	Fixture
Bi-Level Lighting - Parking Lot - 101 to 249W	\$95.00	Fixture
Bi-Level Lighting - Parking Lot - 250 to 399W	\$125.00	Fixture
Bi-Level Lighting - Parking Lot - 400 to 999W	\$160.00	Fixture
Bi-Level Lighting - Parking Lot - GTE 1000W	\$200.00	Fixture

**SMB Display Case Lighting Incentives**

- Lighting applications include refrigerated low and medium temperature open or closed display cases.

Lamp Type	Incentive	Units
Refrigerated Case Light - Fixture replacement - 2FT	\$128.80	per fixture
Refrigerated Case Light - Fixture replacement - 3FT	\$135.80	per fixture
Refrigerated Case Light - Fixture replacement - 4FT	\$181.30	per fixture
Refrigerated Case Light - Fixture replacement - 5FT	\$198.80	per fixture
Refrigerated Case Light - Fixture replacement - 6FT	\$237.30	per fixture
Refrigerated Case Light - retrofit kit - 2FT	\$72.80	per fixture
Refrigerated Case Light - retrofit kit - 3FT	\$85.40	per fixture
Refrigerated Case Light - retrofit kit - 4FT	\$93.80	per fixture
Refrigerated Case Light - retrofit kit - 5FT	\$100.80	per fixture
Refrigerated Case Light - retrofit kit - 6FT	\$107.80	per fixture

**SMB Refrigeration Incentives**

- All refrigeration measures installed must be UL listed or NSF certified.

Measure Name	Measure Category	Incentive	Unit	Incentive Cap
Ice Maker Replacement	Replacement	\$0.65	Per kWh	70%
Refrigerated Display Case Replacement	Replacement	\$0.65	Per kWh	70%
RACK Compressor Replacement	Retrofits	\$0.65	Per kWh	70%
Air Cooled Condenser Replacement	Retrofits	\$0.65	Per kWh	70%
ECM Fan - Refrigerated Case	Retrofits	\$169.75	Per Motor	100%
ECM Fan - Walk-In Cooler/Freezer	Retrofits	\$300	Per Motor	100%
Anti-Condensate Door Heater Controls	Controls	\$0.40	Per kWh	70%
Vending Machine Controls	Controls	\$0.65	Per Door	100%
Refrigeration Control - Evaporator Fan	Controls	\$449.40	Per Control	70%
Door Gasket - Refrigerator	O&M	\$0.35	Per kWh	70%
Door Gasket - Freezer	O&M	\$0.20	Per kWh	70%
Rapid Refrigeration Door Closer	O&M	\$280.00	Per Unit	100%
Refrigerated Case Night Covers	O&M	\$8.40	Per Sqft.	100%

### SMB Heating Ventilation & Air Conditioning (HVAC) Incentives

Measure Name	Measure Category	Incentive Rate / kWh	Incentive Cap
Packaged Terminal Air Conditioner [PTAC]	Replacement	\$0.65	70%
Chiller - Air Cooled	Replacement	\$0.65	70%
Chiller - Water Cooled	Replacement	\$0.65	70%
Chiller - Cooling Tower	Replacement	\$0.65	70%
Variable Frequency Drive (VFD)	Retrofit	\$0.65	70%
Electronically Commutated Motor	Retrofit	\$0.65	70%
Motor Replacement	Retrofit	\$0.65	70%
Wifi Thermostat [DR Enabled]	Controls	\$0.65	70%
Demand Controlled Ventilation [DCV] - Electric	Controls	\$0.65	70%
Advanced Thermostat - Electric	Controls	\$0.65	70%
Wifi Thermostat - Electric	Controls	\$0.65	70%
Economizer Control - Dual Enthalpy	Controls	\$0.65	70%
Guest Room Energy Management Systems [EMS]	Controls	\$0.65	70%
Chiller - Tune-Up	O&M	\$0.65	70%
UVC	O&M	\$0.65	70%
Switch Reluctance Motors	O&M	\$0.65	70%

### SMB Heating Measure Incentives

Measure Name	Measure Category	Incentive Rate / Therm	Incentive Cap
Natural Gas <b>Furnace</b> Replacement	Replacement	\$5.00	70%
Natural Gas <b>Hot Water Boiler</b> Replacement	Replacement	\$5.00	70%
Natural Gas <b>Steam Boiler</b> Replacement	Replacement	\$5.00	70%
Natural Gas <b>Combination Furnace</b> Replacement	Replacement	\$5.00	70%
Natural Gas <b>Combination Boiler</b> Replacement	Replacement	\$5.00	70%
Infrared Unit Heaters Replacement	Replacement	\$5.00	70%
Outdoor Temp Reset Controls for Hydronic Boiler	Controls	\$5.00	70%
Demand Controlled Ventilation [DCV] - Gas	Controls	\$5.00	70%
Guest Room Energy Management Systems	Controls	\$5.00	70%
Wifi Thermostat - Gas	Controls	\$5.00	70%
Thermostatic Radiator Valve (TRV)	O&M	\$5.00	70%
Steam Trap Replacement	O&M	\$5.00	70%
Boiler Tune-Up	O&M	\$5.00	70%
Jacketed Insulation	O&M	\$5.00	70%
Boiler Economizer	O&M	\$5.00	70%
Pipe Insulation - Boiler Pipes	O&M	\$5.00	70%
Needlepoint Bipolar Ionization	O&M	\$5.00	70%

**SMB Hot Water Measures**

Measure Name	Measure Category	Incentive Rate	Incentive Cap
Electric Storage Tank Water Heater Replacement	Replacement	\$0.65 / kWh	70%
Electric Instantaneous Water Heater Replacement	Replacement	\$0.65 / kWh	70%
Natural Gas Storage Tank Water Heater Replacement	Replacement	\$5.00 / Therm	70%
Natural Gas Instantaneous Water Heater Replacement	Replacement	\$5.00 / Therm	70%
Natural Gas Indirect Water Heater Replacement	Replacement	\$5.00 / Therm	70%
Pipe Insulation - Hot Water Pipes - Gas	O&M	\$5.00 / Therm	70%
Low-Flow Salon Valve	O&M	\$5.00 / Therm	70%
Faucet - Low Flow Aerator - Bathroom - Gas	O&M	\$2.20 / Unit	100%
Faucet - Low Flow Aerator - Kitchen - Gas	O&M	\$2.20 / Unit	100%
DHW Control - Pre-Rinse Spray Valve - Gas	O&M	\$33.00 / Unit	100%

**SMB Envelope Measures**

Measure Name	Measure Category	Incentive Rate	Incentive Cap
Cool Roof	O&M	\$0.65 / kWh \$7.00 / Therm	70%
Window - Film	O&M	\$0.65 / kWh \$7.00 / Therm	70%
Window Skins	O&M	\$0.65 / kWh \$7.00 / Therm	70%
Window - Glazing	O&M	\$0.65 / kWh \$7.00 / Therm	70%
Air Leakage Sealing	O&M	\$7.00 / Therm	70%
Insulation - Opaque Shell	O&M	\$7.00 / Therm	70%