

2023 Commercial & Industrial (C&I) Energy Efficiency Program Kick Off

Speakers:

Alyki Malliaros, Program Manager

Chris Trenard, C&I Operations Team

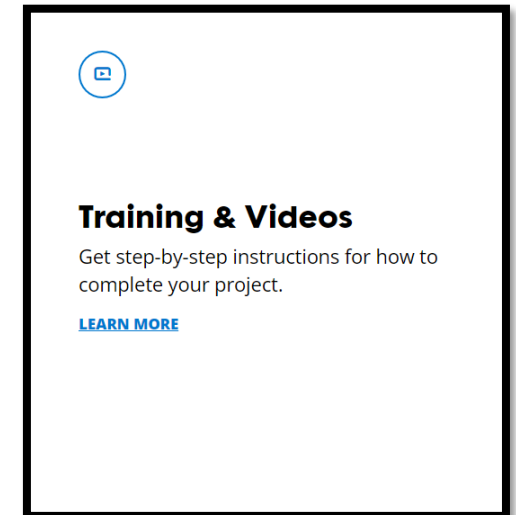
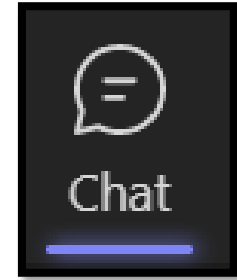
Erin Sullivan, Non-Wires Solutions Team

Michael Tierney, Deputy Program Manager

December 13, 2022

Webinar Logistics

- If you are having trouble viewing the slides, close and reopen teams
- If you have any questions during the webinar, please write them in the chat box – Questions will be answered at the end of the webinar
- A recording of this webinar will be available on the C&I [News and Events](#) page



About this presentation

- Information specific to the Commercial & Industrial Energy Efficiency Program in Con Edison's service territory.
- Target Audience:
 - Con Ed C&I customers
 - C&I Participating Contractors
 - Contractors interested in becoming Participating Contractors



Agenda

- **C&I Program Overview**
 - Program Achievements
 - Program Eligibility & Incentives Overview
 - What to Expect When Applying for incentives
 - 2022 Program Year Closeout
- **2023 Program Updates**
 - 2023 Program Manual
 - 2023 Incentive Overview
 - Con Edison Tools/Calculators
- **Non-Wires Solutions Adder Incentives**
- **C&I Participating Contractors**
 - How to Apply
 - Benefits of becoming a Participating Contractor
- **Q&A**

Program Overview



Program Overview



Get Paid to Upgrade



Improve Building Operations



Increase Marketability & Enhance Brand Image



Local Law Compliance

In the past 3 years, Con Edison has paid **\$115 million in cash incentives** to commercial and industrial customers, saving over **300 million kWh and 6 million Therms annually** – **reducing their carbon footprint by over 250,000 metric tons.**

Program Overview

- **Managed in-house**
- **Knowledgeable and experienced team**
 - Business Development Managers
 - Energy Specialists
 - Operations
 - Engineers
 - Inspectors
- **Work hand in hand with C&I customers to submit projects**



2022 Program Year Closeout

- **Program Focus for December**

- Expecting to complete a high volume of projects in the next 2 to 4 weeks
- Complete all open post inspections
- Complete all open final engineering reviews

- **Is your project installed?**

- Submit your completion certificates and invoices ASAP (they were due 11/15)

- **New applications for 2023**

- Submit them when you are ready
- Will be reviewed as we close out all post inspections and final engineering reviews for 2022
- Please expect some delays for new application reviews

Eligibility

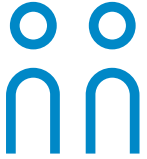
- Available to large commercial & industrial Con Edison customers with electric and/or gas service.
 - *Projects with Electric Measures:* must have an active, directly metered electric account with an average billed demand of at least 100 kW on a rolling 12 month-basis.
 - *Projects with Gas Measures:* must be a directly metered Con Edison customer not on a negotiated contract. Excludes SC-14 customers.
- Project must be in an existing facility.
- Equipment must be installed after customer receives a Notice to Proceed from Con Edison.
- Cannot apply or received an incentive from NYSERDA, Con Edison or another utility for the same project
- All projects must be completed (all documents received, and project is ready for post inspection) by November 15, 2023 to be guaranteed for 2023 incentive rates. Incentives for projects completed after this date may be reduced.
 - Have a multiyear project? Reach out to your Business Development Manager or send us an email at Commercial@coned.com

Eligible Measures

| Lighting & Lighting Controls | Building Envelope | HVAC Measures | Custom Measures | Refrigeration Measures | Additional Measures |
|--|--|---|--|---|---|
| <ul style="list-style-type: none">• LED fixtures or retrofit kits• Refrigerated Display Case LED fixtures• Bi-Level Lighting• One-for-one Daylight Dimming, Daylight Stepped, or Occupancy• One-for-one Networked Controls• Lighting Power Density (LPD)• LPD Networked Controls | <ul style="list-style-type: none">• Window Film• Cool Roof• Secondary Steam Incentives• Custom Measures | <ul style="list-style-type: none">• Pipe Insulation• Unitary AC• Boiler Replacements• Boiler Tune Ups• Chiller Replacements• Chiller Tune Ups• Steam Trap Replacement/Repair• VFDs | <ul style="list-style-type: none">• Heat Recovery• Advanced Controls for Heating Electrification• Building Automation System (BAS) | <ul style="list-style-type: none">• Refrigerated Case Night Covers• Strip Curtains• Electronically Communicated (EC) Motors• Anti-Condensation Heater Controls• Evaporated Fan Controls | <ul style="list-style-type: none">• Air Compressors• Commercial Kitchen• Elevator Modernization |

Incentives up to 50% of total project cost

Applying for incentives



- **Who can you submit your application documents to?**

- Business Development Managers
 - Commercial@coned.com

OR

- C&I Approved Participating Contractors
 - Managed by our Trade Ally Team

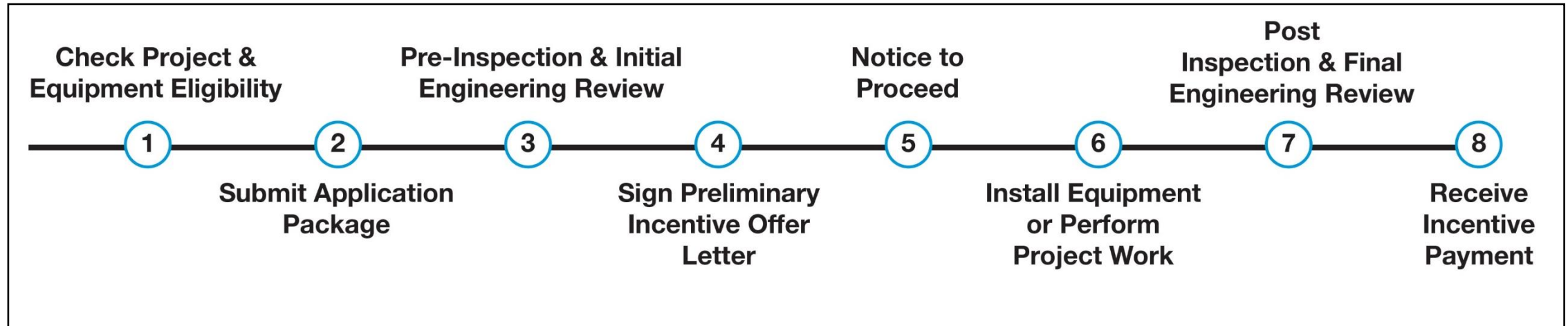


- **Which documents are required to apply?**

- C&I Program Application
- Tool / Energy Analysis
- W-9
- Cut Sheets
- DLC Screenshots (if applicable)

➤ [View our case studies](#)

What to expect



You **MUST** complete all pre-install requirements prior to moving onto installation/demo
If you start installation prior to application completion, you will be ineligible for incentives

Incentive Update & FIOLE Updates

Incentive Update Email

- Sent once your project completes final technical review

Dear Customer,

Thank you for your participation in the Commercial and Industrial Energy Efficiency Program.

Your project is in the final approval stages prior to payment. Once your incentive payment is fully approved, we will send you the Final Incentive Offer Letter showing your project's final savings and incentive, as well as the payee information.

Please see below the savings and incentive attributed to your project that are currently pending final approval.

Project Name: PR-CIEE2022001234 – Company A

Project ID: PR-CIEE2022001234

Total kW Savings: 0

Total kWh Savings: 161,128

Total Therms Savings: 0

Total Mlbs. Savings: 0

Total Incentive Amount: \$69,756.50

Payee: Company A

Payee Type: Customer

Payee Mailing Address: 123 Fifth Avenue, New York, NY 11234

If you find that your project information is incorrect, including the Payee Mailing Address, please contact us as soon as possible.

Projects typically would receive the Final Offer Letter within 2 to 6 weeks from this notice.

Regards,

Jonathan Kiss

kissj@coned.com

Final Incentive Offer Letter

- Sent once your project completes internal payment approval process

Dear Customer,

Thank you for your participation in the Commercial and Industrial Energy Efficiency Program. Your project has been paid.

Project Name: PR-CIEE2022001234 – Company A

Project ID: PR-CIEE2022001234

Total kW Savings: 0

Total kWh Savings: 161,128

Total Therms Savings: 0

Total Mlbs. Savings: 0

Total Incentive Amount: \$69,756.50

Payee: Company A

Payee Type: Customer

Payee Mailing Address: 123 Fifth Avenue, New York, NY 11234

If you have any questions, please let us know.

Jonathan Kiss

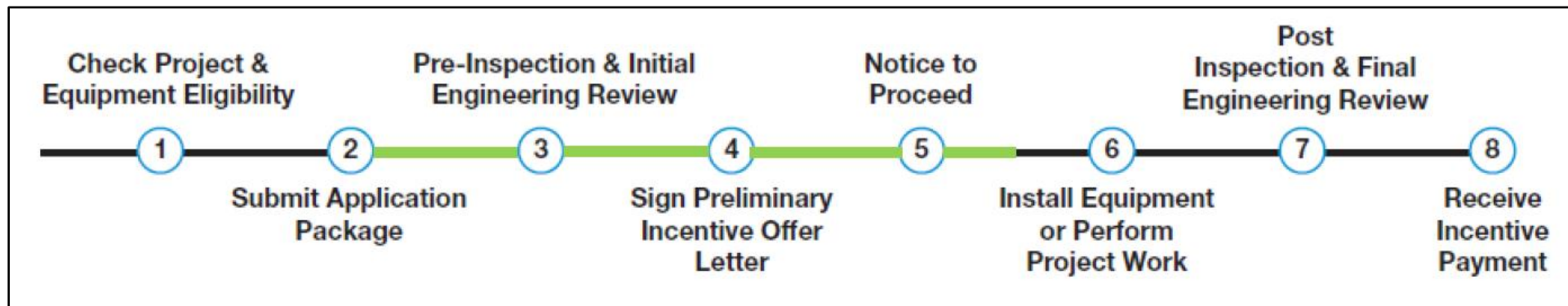
kissj@coned.com

Scope of Work Change Form

- **When should this form be submitted?**

- Once a customer or Participating Contractor has determined that their scope of work has changed from their original application or NTP, this form should be submitted to the C&I team for approval of the proposed change in scope of work before the new work begins.

- **The following diagram represents when a scope of work change form can be submitted (highlighted in green)**



Scope of Work Change Form

- **What happens next?**
 - Once you submit this form along with all required supporting documentation, the C&I team will review your proposed change in scope and determine eligibility for the program. If your change is approved, we will send you a NTP so you may begin the installation of your project.
- **Filling out the Scope of Work Change Form**
 - Date
 - C&I Project ID #
 - Customer Name
 - Participating Contractor Company Name
 - Project Completion Date
 - Description of Scope Change
 - Additional Documents
 - *Additional documents may include Updated Project Cost Estimates (if different from original), New cut sheets & DLC / Energy Star Screenshots (if applicable), Revised Con Edison tool/calculator (if applicable), Revised Custom Calculations (for custom projects), Pictures (if applicable), Reason for SOW change*

Program Updates



What's New in 2023

- **New Program Manual – Version 1 for 2023 Program Year**
 - Effective: January 1, 2023
- **New Incentives:**
 - Waste Heat Recovery
 - Advanced Controls for Heating Electrification
- **We've made incentive updates to the following measures:**
 - Lighting & Lighting Controls
 - Motors and Drives
 - Pipe Insulation
 - Refrigeration
 - Steam Traps
 - Building Automation System
 - HVAC
 - Custom Measures
- **Heat pump measures no longer eligible**
- **50% Total Project Level Capping**
- **Non-Wires Solutions Adder Incentives**

6.0 Program Manual Updates

The following is a summary of sections updated in this version of the manual. Review the entire manual to ensure your project is eligible for the program.

| Section | Summary of Revisions |
|---|---|
| 1.3 Incentive Payments | Prescriptive and custom incentives cannot exceed 50% of the customer's project cost for eligible measures(s) and 100% of each measure cost. |
| 1.5 Project Eligibility | Installation deadline for 2023 program year: 11/15/2023 |
| 1.9 Non-Wires Solution (NWS) Adder Incentives Eligibility | Section reformatted, updated to reflect eligible prescriptive and custom measures. |
| 2.1.2 Solid State Lighting Fixtures and Retrofit Kits 2.1.5 Interior Lighting Controls 2.1.6 Fixtures with Bi-Level Lighting Controls 2.3.1 Unitary AC 2.3.4 Chillers 2.3.6 Chiller Tune-Up 2.4.1 Air Compressors 2.4.5 Steam Trap Replacement 2.4.6 Pipe Insulation 2.4.7 Variable Frequency Drive (VFDs) 2.4.9 Building Automation System (BAS) 2.5.8 Other Refrigeration Measures 2.6.1 Performance Based Incentives | Updated to reflect 2023 program incentive rates |
| 2.3.1 Unitary AC's | Renamed section, removed ineligible heat pump measures. |
| 2.5.9 Waste Heat Recovery | Added new section for project and measure eligibility. |
| 2.5.10 Advanced Controls for Heating Electrification | Added new section or project and measure eligibility. |
| 4.0 Measurement & Verification (M&V) | Added IPMVP option D. |
| 5.0 Terms and Conditions | Updated program expiration date to December 31, 2023. |

New Incentives - Waste Heat Recovery & Advanced Controls for Heating Electrification

Waste Heat Recovery

Systems that beneficially reuse waste heat for the purposes of providing space heating or domestic hot water heating in a building.

| Measure Type | Incentive | Unit |
|-------------------|-----------|-----------|
| Electric Measures | \$0.45 | Per kWh |
| Gas Measures | \$8 | Per Therm |

Advanced Controls for Heating Electrification

Controls that provide automatic start, stop, adjustment, and optimization of heat pump systems using sensors, controls logic, and algorithms and two-way communication between control system and building equipment.

| Measure Type | Incentive | Unit |
|-------------------|-----------|---------|
| Electric Measures | \$0.45 | Per kWh |

2023 C&I Energy Efficiency Program Lighting Incentive Updates

| Replacement Type | Rated Source | Replacement Luminaire Category | Incentive | Minimum Wattage Reduction |
|------------------|--------------|--|-----------|---------------------------|
| Fixture | Energy Star | LED Exit Sign | \$14 | 5 |
| | DLC | Direct Linear Ambient Luminaires | \$55 | 20 |
| | DLC | Linear Ambient Luminaires with Indirect Component | \$55 | 20 |
| | DLC | Parking Garage/Fuel Canopy Luminaires | \$125 | 80 |
| | DLC | Outdoor Pole/Arm-Mounted Luminaires | \$105 | 150 |
| | Energy Star | Downlights w. Screw-In or Pin-Based Lamps | \$25 | 60 |
| | DLC | Bollards/Landscape/Accent Flood and Spot Luminaires | \$70 | 100 |
| | DLC | Track or Mono-Point Luminaires | \$25 | 20 |
| | DLC | High Bay/Low Bay Luminaires | \$95 | 100 |
| | DLC | 1x4 Luminaires for Ambient Lighting | \$25 | 15 |
| | DLC | 2x2 Luminaires for Ambient Lighting | \$25 | 20 |
| | DLC | 2x4 Luminaires for Ambient Lighting | \$55 | 30 |
| | DLC | Outdoor Full-Cutoff/Non-Cutoff/Semi-Cutoff Wall-Mounted Luminaires | \$105 | 150 |
| Retrofit | DLC | Direct Linear Ambient Luminaires | \$25 | 20 |
| | DLC | Linear Ambient Luminaires with Indirect Component | \$25 | 20 |
| | DLC | Outdoor Pole/Arm-Mounted Luminaires | \$105 | 150 |
| | Energy Star | Downlights w. Screw-In or Pin-Based Lamps | \$14 | 60 |
| | DLC | High Bay/Low Bay Luminaires | \$45 | 100 |
| | DLC | 1x4 Luminaires for Ambient Lighting | \$14 | 15 |
| | DLC | 2x2 Luminaires for Ambient Lighting | \$14 | 20 |
| | DLC | 2x4 Luminaires for Ambient Lighting | \$25 | 30 |
| | DLC | Outdoor Full-Cutoff/Non-Cutoff/Semi-Cutoff Wall-Mounted Luminaires | \$105 | 150 |

| Measure | Application | Eligibility Criteria | Incentive | Unit |
|--|-----------------|--------------------------------|-----------|------------------------|
| Daylight Dimming, Daylight Stepped, or Occupancy (one-for-one fixture replacement) | Interior Spaces | Existing Switched Control Only | \$20 | Sensor |
| Networked Controls (one-for-one fixture replacement) | | | \$35 | Per controlled fixture |
| Networked Controls (LPD) | | | \$0.11 | Per kWh saved |

| Measure | Existing Condition | Incentive | Unit |
|---|--------------------|-----------|-------------|
| Bi-Level Lighting Controls in Stairwells | Any Wattage | \$55 | Per Fixture |
| Bi-Level Lighting Controls in Corridors | Any Wattage | \$35 | |
| Bi-Level Lighting Controls in Parking Garages | ≤ 100 Watts | \$125 | |
| | 101 - 249 Watts | \$150 | |
| | ≥ 250 Watts | \$195 | |
| Bi-Level Lighting Controls in Parking Lots | ≤ 100 Watts | \$15 | |
| | 101 - 249 Watts | \$50 | |
| | 250-399 Watts | \$70 | |
| | 400-999 Watts | \$85 | |
| | ≥ 1000 Watts | \$105 | |

2023 C&I Energy Efficiency Program Non-Lighting Incentive Updates

| Measure Name | 2023 Incentive Rate |
|--|--|
| Air Compressor | \$250 Per HP |
| Building Automation System | \$5 Per Therm Saved \$0.35 Per kWh Saved \$80 per Mlbs of Con Edison Steam |
| Chiller Tune – Up | \$8 Per Ton |
| Chiller Replacement (Air & Water Cooled) | \$0.30 kWh Saved |
| Custom Electric Measures | \$0.35 Per kWh Saved |
| Custom Gas Measures | \$5 Per Therm Saved |
| Single-Package Vertical Air Conditioner (SPVAC) | \$0.30 Per kWh Saved |
| Pipe Insulation – Bare pipe with diameter up to 2" | \$7 Per Linear Foot of Piping |
| Pipe Insulation – Bare pipe with diameter greater than 2", up to 8" | \$10 Per Linear Foot of Piping |
| Pipe Insulation – Bare pipe with diameter greater than 8", up to 16" | \$2.50 Per Therm Saved |
| Steam Trap Replacement | \$300 / Per Failed Trap |
| Single-Package Vertical Air Conditioner (SPVAC) | \$0.30 Per kWh Saved |
| Refrigeration – Compressor Rack | \$0.35 Per kWh Saved |
| Variable Refrigerant Flow-Air Conditioner | \$0.30 Per kWh Saved |

2023 C&I Energy Efficiency Program Incentive Updates

- Heat pump measures are no longer eligible in the C&I Energy Efficiency Program
 - Ineligible Measures:
 - Air to Air Heat Pump
 - Water Source Heat Pump (Water to Air)
 - PTHP
 - Single-Package Vertical Heat Pump
 - Variable Refrigerant Flow Air Source Heat Pump
 - Variable Refrigerant Flow Water Source Heat Pump

2023 Bonus Incentives

Eligible Measures:

Building Envelope, Waste Heat Recovery, and Advanced Controls for Heating Electrification

Important Deadlines

- Submit your project application package between **January 1, 2023 – May 1, 2023**
- You must finish the installation and submit the required paperwork by **September 30, 2023**
- You must then pass our post inspection by **October 31, 2023**, confirming you installed the approved scope of work

Building Envelope*

| Measures | Base Incentive | | Bonus Incentive | | | Total Incentives | |
|--------------------------|----------------|-----------|-----------------|--------|-----------|------------------|-----------|
| | Rate | Rate Unit | Eligible | Rate | Rate Unit | Rate | Rate Unit |
| Electric Measures | \$0.68 | /kWh | Yes | \$0.07 | /kWh | \$0.75 | /kWh |
| Secondary Steam Measures | \$120 | /mlbs | Yes | \$12 | /mlbs | \$132 | /mlbs |
| Natural Gas Measures | \$20 | /therm | Yes | \$2 | /therm | \$22 | /therm |

*Prescriptive window film and cool roof measures are excluded from bonus

Waste Heat Recovery

| Measures | Base Incentive | | Bonus Incentive | | | Total Incentives | |
|---|----------------|-----------|-----------------|--------|-----------|------------------|-----------|
| | Rate | Rate Unit | Eligible | Rate | Rate Unit | Rate | Rate Unit |
| Waste Heat Recovery – Electric Measures | \$0.45 | /kWh | Yes | \$0.05 | /kWh | \$0.50 | /kWh |
| Waste Heat Recovery – Gas Measures | \$8 | /therm | Yes | \$1 | /therm | \$9 | /therm |

Advanced Controls for Heating Electrification

| Measures | Base Incentive | | Bonus Incentive | | | Total Incentives | |
|---|----------------|-----------|-----------------|--------|-----------|------------------|-----------|
| | Rate | Rate Unit | Eligible | Rate | Rate Unit | Rate | Rate Unit |
| Advanced Controls for Heating Electrification | \$0.45 | /kWh | Yes | \$0.05 | /kWh | \$0.50 | /kWh |

Con Edison Tools & Calculators

- **No changes at this time.**
- **Keep using tools/calculators found on our website and Participating Contractor Portal**
 - Lighting Calculator version 2L22.2
 - Electric Measure Tool version 2L22.2
 - Gas Measure Tool version 22.0
 - Steam Trap Survey version 22.0
 - Pipe Insulation Survey version 22.0
 - Boiler Clean and Tune Up Calculator version 22.0
 - Elevator Modernization Estimator version 22.0
- **New versions will be ready closer to the end of 2022**

Non-Wires Solutions Adder Incentives



NWS C&I Adder Incentives

NWS C&I Adder provides \$2,000/kW for eligible measures

- Incentive is additional to the core C&I program incentive
- Up to 100% each of eligible measure cost and 100% of project cost including all offers through the C&I Energy Efficiency Program
- Eligible measures must provide summer coincident electric peak demand (kW) savings

Customer project must be located on an eligible electric network to qualify:

- **BQDM:** Ridgewood, Richmond Hill, and Crown Heights networks
- **Newtown:** Borden, Maspeth and Sunnyside networks

Visit coned.com/neighborhoodcommercial for more information.

Email dsm@coned.com to inquire about eligibility



NWS-Eligible Project: Prescriptive Measures

NWS-eligible prescriptive project measures can receive **\$2,000 / kW**. Demand savings (kW) are calculated based on the NYS TRM.

| NWS-Eligible Prescriptive Measures* | NWS Prescriptive Overview |
|---|---|
| <ul style="list-style-type: none"> • Solid State Lighting Fixtures and Retrofit Kits • Refrigerated Display Case Lighting • Lighting Controls • Fixtures with Bi-Level Lighting Controls • Lighting (LPD) for Gut Renovations • Unitary AC and Heat Pumps • Air Compressors • Door Gaskets - <i>new</i> • Variable Refrigerant Flow (VRF) Systems - <i>new</i> | <ul style="list-style-type: none"> – Automatic eligibility check of project upon review of C&I Application package – No separate application is required – Eligible projects receive NWS Preliminary Incentive Offer Letter (PIOL) stating the eligible NWS estimated incentive amount – NWS Adder incentive paid in a separate check following completion of post-installation inspection and the core C&I incentive is fully processed and paid |

*Large projects with prescriptive lighting measures totaling >100kW savings, air compressors totaling >15kW, or other non-lighting measures totaling less than 50kW are only eligible via the custom pathway.

NWS-Eligible Project: Custom Measures

NWS-eligible custom project measures can receive **\$2,000 / kW**. Demand savings (kW) are calculated based on post-installation measurement and verification (M&V) results

| NWS-Eligible Custom Measures | NWS Custom Overview |
|---|---|
| <p>Examples of other measures that <u>may</u> be eligible for the NWS Adder incentive include:</p> <ul style="list-style-type: none"> • Chillers • Building Envelope • Elevator Modernization • Electronically Commutated (EC) Motors • Evaporator Fan Controls • Refrigerated Display Cases • Compressor Racks • Other custom projects | <ul style="list-style-type: none"> – NWS eligibility check of project upon review of C&I Application package – Eligible custom projects receive and review NWS Preliminary Incentive Offer Letter (PIOL) and an NWS C&I Adder Program Agreement – NWS C&I custom projects are subject to site-specific M&V activities (such as pre- and post-installation site visits and metering) – Final NWS Adder incentive payment based on M&V results and sent in a separate check |

C&I Participating Contractors



PC Application and Compliance Requirements

Requirements To Become a PC

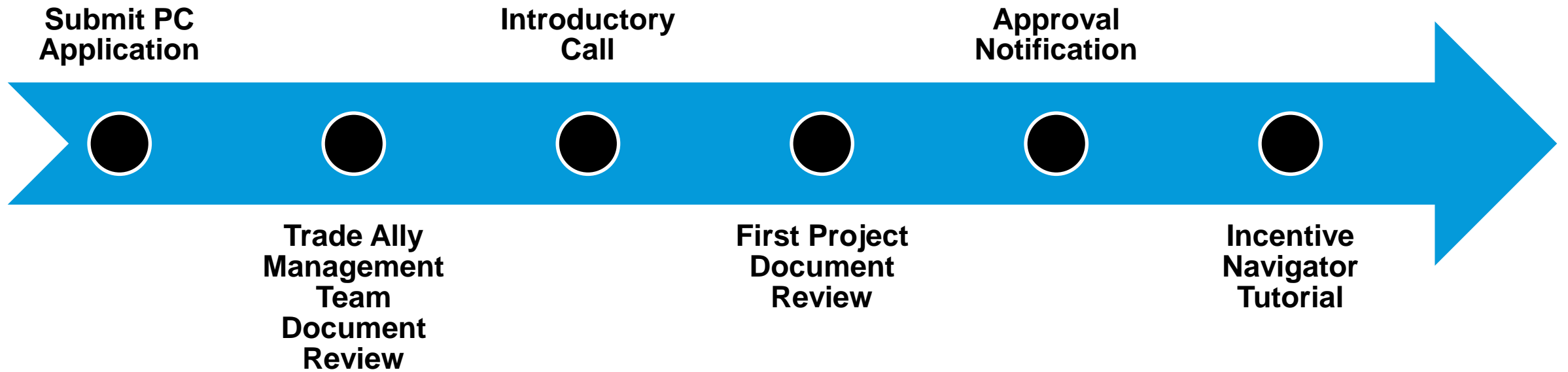
- Certificate of Insurance Information
- The latest version of the W-9 form available on the IRS Website
- Workers Compensation certificate (if applicable)
- At least one project ready for submission to the C&I Program
- 3 customer references

Requirements to Maintain PC Status

- Maintain a valid, dated Certificate of Insurance (COI) - Minimum \$1 million general liability coverage
- Submit an eligible project on an annual basis
- Attend C&I program training
- Must remain active and engaged in Con Edison C&I Program
- Adhere to the Participating Contractor participation requirements
- Adhere to program requirements

[Apply to become a
Participating
Contractor](#)

PC Registration Process



C&I Participating Contractor Benefits

PC Monthly Meetings

Listing in C&I PC Directory

Program and Marketing Tools

Access to Incentive Navigator

Co-Branding Opportunity

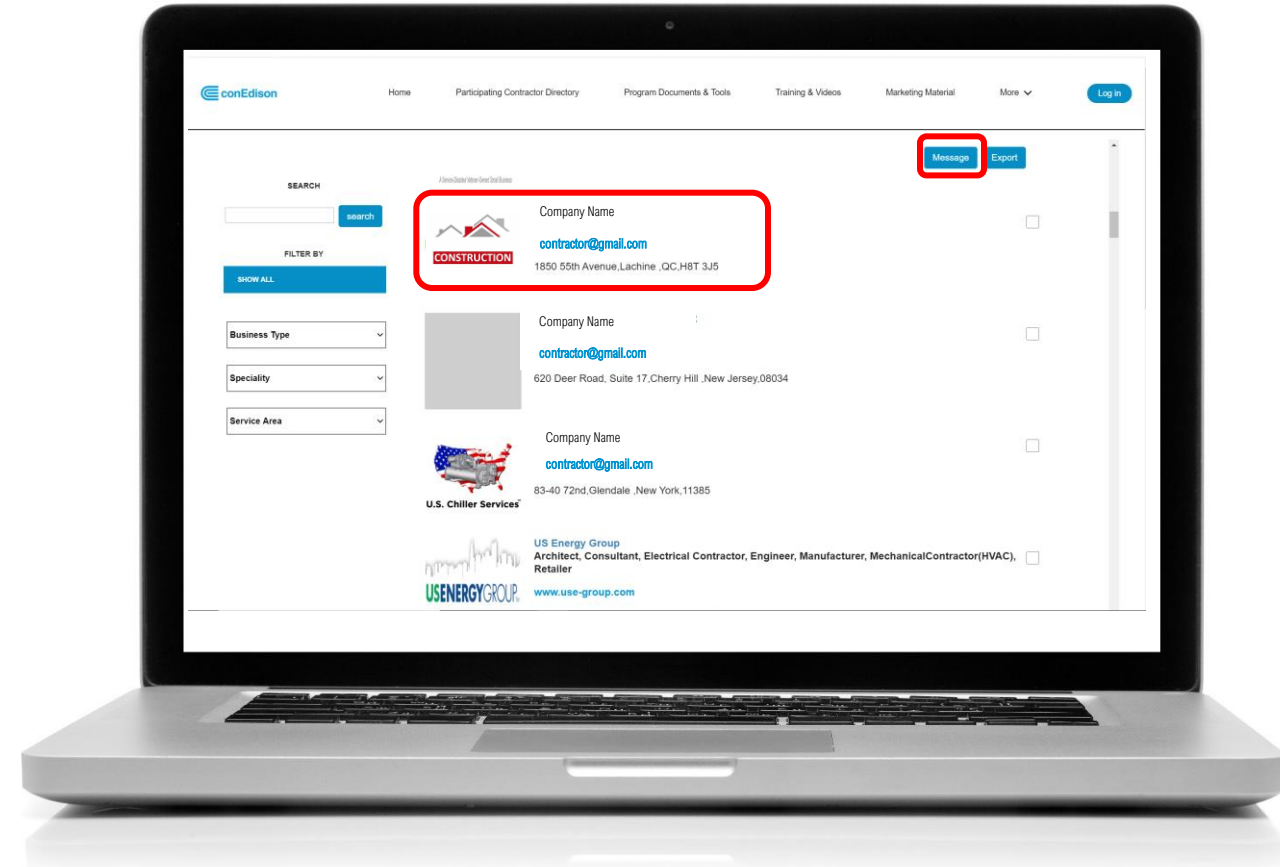
Utility trainings, webinars and events

Rebate and Technical Support

Assign customer incentives to your company

Participating Contractor Directory

- Gain exposure with Con Edison's customer network
 - PC profile displayed with Badge ID number
 - Logo can be added to brand your listing
- Message Feature
 - Customers can reach out to PCs directly through the portal



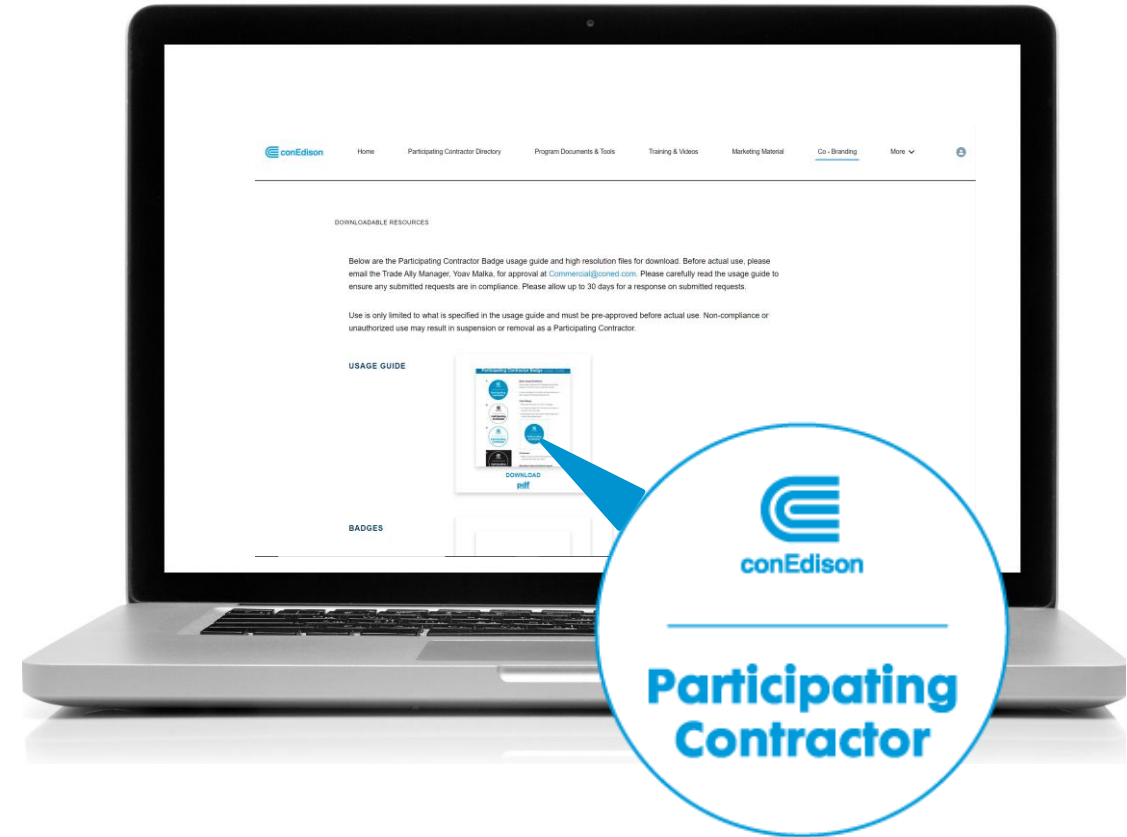
Co-Branding

- Why Co-Brand?

- Boosts credibility
- Distinguish yourself from competitors

- Includes:

- Usage Guidelines for Badge
- Downloadable Con Edison Participating Contractor Badge (4 versions)



Note: All badges must include PC ID number (can be found in PC profile) and be approved in writing by Trade Ally Manager. This site is password protected. You can access with Incentive Navigator credentials

Incentive Navigator: Next Generation

Save time, money, and effort with the incentive navigator

Create & Download Your Estimate

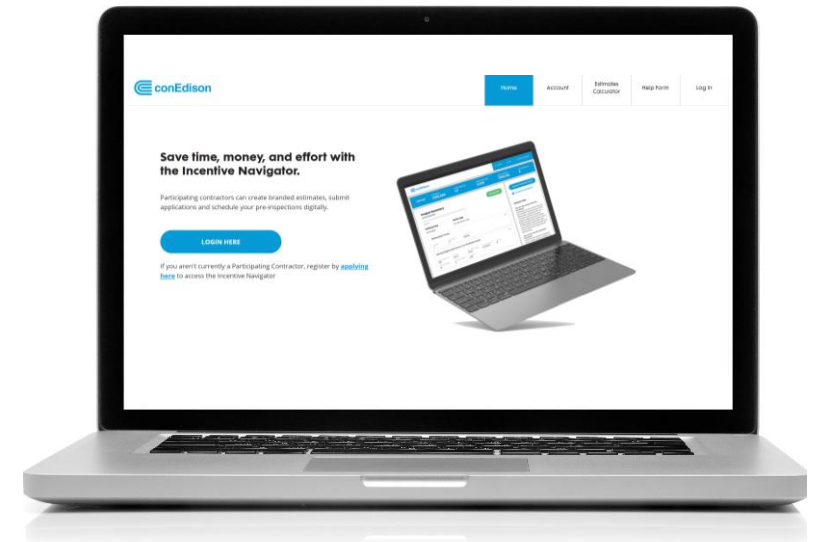
- Create and download a simple, branded estimate that maximizes incentives
- Share the estimate with your customer to help close the deal

Generate, Submit, & Track Projects

- Convert your estimate to a project to get a jump-start on your rebate application, providing visibility across the lifecycle of your project
- **New!** Communicate directly with the C&I team throughout the lifecycle of your projects using Incentive Navigator.

Schedule Your Inspection

- More control over the scheduling process. Schedule your pre-inspection appointment only after submitting your application



Q&A



Upcoming Webinars – 2023

2023 C&I Clean Heat Program Kickoff Webinar

January 12, 2023 2pm-3pm

Agenda

- 2023 Program Overview and Updates
- Program Overview and Process
- Required Documents
- Program Manual and Tools
- Incentives
- Technology Updates
- Eligible Technologies
- Updated Eligibility Requirements
- Savings Methodologies
- C&I Clean Heat Participating Contractors
- Q&A

[Register here!](#)



Thank you!

C&I Inquiries Email
Commercial@coned.com

C&I EE Program
ConEd.com/largecommercial

C&I Clean Heat Program
ConEd.com/cleanheatcommercial

Incentive Navigator
Incentivenavigator.coned.com

[Participating Contractor Portal](#)

2023 Commercial & Industrial (C&I) Energy Efficiency Program Kick Off - FAQs

- **Is there a total incentive cap for electric, gas or steam projects?**
 - Prescriptive and custom incentives cannot exceed 50% of the customer's project cost for eligible measure(s) and 100% of each measure cost. Total incentives are capped at \$1,000,000 for C&I projects, per account per year.
- **Do electric heat pumps qualify for bonus incentives?**
 - Heat pump measures are no longer eligible in the C&I Energy Efficiency Program. If you have a project that includes this measure type please submit thru the C&I Clean Heat Program.
- **Do these C&I updates pertain to multifamily buildings?**
 - The C&I program offers incentives to commercial and industrial buildings. Multifamily buildings are excluded from the C&I program but can participate in the Multifamily Energy Efficiency Program.

2023 Commercial & Industrial (C&I) Energy Efficiency Program Kick Off - FAQs

- **For eligibility for electric and gas incentives, does the customer have to pay into the System Benefit Charge to be eligible?**
 - It is no longer a requirement to pay into the SBC to qualify for incentives. NYPA customers are not eligible for electric incentives. NYPA customers can access gas incentives for any gas measures.
- **Are steam trap surveys still incentivized?**
 - Yes, Steam trap surveys are still incentivized up to a maximum of \$5,000.
- **Please explain the minimum wattage reduction for lighting measures.**
 - The minimum wattage reduction does not consider your existing fixture wattage. Instead, the program assigns standardized program baselines for existing fixture types. The minimum wattage reduction compares the new fixture/retrofit kit wattage against this standardized program baseline wattage. The Con Edison lighting calculator available on our website can be used to determine measure eligibility.

2023 Commercial & Industrial (C&I) Energy Efficiency Program Kick Off - FAQs

- **Are ERVs eligible for waste heat recovery incentives?**
 - Yes, ERV's are a type of waste heat recovery. This measure are eligible for program incentives.
- **Are there any changes to Extended Life incentive rates?**
 - There are no changes to the incentive rates for measures applying for extended life incentives.
- **Will variable frequency drives have any incentives for 2023?**
 - Variable Frequency Drives have an incentive rate of \$0.19 / kWh saved.

2023 Commercial & Industrial (C&I) Energy Efficiency Program Kick Off - FAQs

- **Are the per kWh savings based on projected kwh savings for a calendar year?**
 - Yes, the per kWh saved is based on the annual savings.
- **Is there a specific individual who handles HVAC custom incentives?**
 - We have a business development team that can help you with custom HVAC measures. If you have questions about incentive rates, please reach out to us at commercial@coned.com.
- **Are there custom incentives available for steam savings?**
 - Building Envelope and Building Automation Systems (BAS) are eligible for Secondary Steam Incentives, provided they reduce both electricity and district steam. You must have a Con Edison electric and steam account. The project cannot include the installation of gas, steam, or other delivered-fuel space heating and domestic hot water equipment.

2023 Commercial & Industrial (C&I) Energy Efficiency Program Kick Off - FAQs

- **Is preheating city water for DHWH use using steam condensate incentivized?**
 - Yes, the program will incentivize the reconfiguration of piping to recover steam condensate and use it for domestic hot water heating. The building must be a Con Edison gas customer.
- **What do you define as "Secondary Steam Measures" aside from steam trap repairs or replacements?**
 - Steam traps are not considered secondary steam measures.
 - Definition of Secondary Steam Savings:
 - Reduced steam consumption (delivered by Con Edison)
 - Result of an Energy Conservation Measure (ECM) that reduces both electricity and steam
 - Eligible ECMs
 - Building Envelope upgrades
 - Building Automation Systems (BAS)

2023 Commercial & Industrial (C&I) Energy Efficiency Program Kick Off - FAQ's

- **Where on the C&I website can I find the incentive calculator tool?**
 - Program tools are located on the C&I website www.coned.com/largecommercial, under the Program Tools and Documents section.
- **What is the typical timeline from project submittal to receiving the approval to proceed?**
 - There is no specific timeline. Please submit all the required documents in your application package. Any discrepancies in your application package may cause a delay in processing your project and receiving a Notice to Proceed.
- **Who can I reach out to for questions about one of the tools?**
 - Please send an e-mail to the C&I team, commercial@coned.com.

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- **What if there are changes realized after the Notice to Proceed is issued?**
 - If there are changes to your SOW after the NTP has been issued, please submit a Scope of Work Change form.
- **How early into the drawing development process can drawings be sent for review?**
 - Submit your project to the C&I program once you have compiled the required program documentation. Customers and contractors cannot start work without an issued NTP.
- **What's the average time it takes for Con Edison to disburse the incentive payment after a final inspection is completed?**
 - The timeline of final payment is determined by the accuracy of the submitted completion documents and the result of the post inspection. Once your project has passed final engineering review, we anticipate 4-6 weeks depending on the total incentive amount.

2023 Commercial & Industrial (C&I) Energy Efficiency Program Kick Off - FAQ's

- **Can you please provide the link of current C&I vendors?**
 - Please see a link below to the C&I Participating Contractor Directory.
 - <https://coneedm.force.com/CIPCPortal/s/searchpage>
- **Who is the current Trade Ally Manager?**
 - The participating contractor network is currently being managed by the C&I Program team. Please reach out to commercial@coned.com if you have any trade ally management specific questions.
- **Are we to utilize the Incentive Navigator portal to submit projects?**
 - Incentive Navigator is a platform for approved participating contractors to submit projects. If you are not an approved participating contractor, you can submit your application to commercial@coned.com.

2023 Commercial & Industrial (C&I) Energy Efficiency Program Kick Off - FAQ's

- **Can you clarify the NWS \$2k incentive and how is it paid to either customer or participating contractor?**
 - There is an additional \$2,000/kW bonus incentive for all eligible NWS prescriptive & custom measures, up to 100% of the total measure cost. (when combined with the C&I incentive)
The incentive paid to the customer or PC, after completion of post-installation inspection and core program payment.
- **Are there any incentives available for EV charging stations?**
 - Yes, Con Edison supports incentives for EV charging stations. These incentives are part of the Power Ready program.
 - You can find more information by clicking on the following link:
<https://www.coned.com/en/our-energy-future/technology-innovation/electric-vehicles/power-ready-program>